

Andra Morosi - Executive Coach



Some client references :

Saint-Gobain, L'Oréal, Mondelez International, Meritis Group, Danone, PWC, Grant Thornton, Engie, Lexmark Intl, Saipem ENI, EDF, Servier, Sanofi, Vaillant Group, SeLoger, Schlumberger, LVMH, Banque de France, UNAPEI, Société du Grand Paris

« Working with Andra was a very pleasant experience - dynamic, enthusiastic, fun, yet quite demanding and challenging. She is a coach that has a subtle understanding of complex corporate situations. Thanks to her finely tuned listening, her intuition and her deep empathy, she can perceive and help explore the implicit needs of her client (...) »
M.A.HR Director, Global FMCG group



Andra Morosi is a seasoned international executive coach and consultant working mainly in global corporate environments. For more than 25 years she has accompanied senior executives and their teams through complex transition processes involving the convergence between intercultural, interfunctional and interpersonal dimensions. She is perceived as a powerful change catalyst aiming to raise awareness of different professional models, leadership styles, thinking patterns and work practices, leverage differences and reinforce collaboration.

Scope of work

- support organizations, teams and individuals grow, thrive and develop collective intelligence
- enhance potential in people through self-awareness and personal & professional leadership
- help leverage organizational, cultural and behavioral evolutions

Executive coaching: typical client requests

- Executive presence and Leadership branding
- Enhanced interpersonal skills, impact and influence
- On-boarding and succeeding the first 100 days
- International positioning and new cultural sensitivities
- Reinforcing relational intelligence
- Designing and implementing a change roadmap / strategic goals
- Career development, succession planning, outplacement
- Expatriation / return from expatriation

Team coaching: typical client requests

- Enhanced collaboration, cross-functional effectiveness, virtual team dynamics
- Joint excellence programs for international teams
- Alignment on values, behaviors, actions and outcomes
- Onboarding stakeholders – cultural integration

Coaching qualifications

- EIA / PCC – European Individual Accreditation / Professional Certified Coach since 2009
- Organizations and Relationship Systems Coach, CRR Global – Systemic / Team coaching
- Marshall Goldsmith Stakeholder Centred - Accredited Executive Coach
- Co-active coach, CTI, Coaches Training Institute
- Coach to Awakener, NLP, certified by Robert Dilts and Judith DeLozier
- Master Practitioner in Neuro-Linguistic Programming, Ian MacDermott, ITS London
- Collective Intelligence facilitator & Co-development leader – Robert Dilts, Institut Repère
- Accredited Coach Supervisor – CSA Coach Supervision Academy

Other qualifications and tools

Clean language, Transactional Analysis, Non-Violent Communication, Co-development Appreciative Inquiry, Process Communication, World Café & Open Space Technology
Certified **Conscious Leadership & Resilience**, **ESCI Emotional and Social Competencies Indicator 360**, **TMS**, **DISC Ensize**, **The International Profiler**, **ITTI – International Team Trust Indicator**, **Deep Time Walk**, **The Work that Reconnects**
Certified Warm Data Host, **Certified MBSR Instructor**
DESS – Post-Graduate Diploma in Conference Interpreting, ESIT, Paris
B.A.(Hons) French / International Relations, Victoria University of Wellington, New Zealand

Professional commitment

Former Head of Communication and board member of ICF France (International Coach Federation), member of EMCC ESIA European Supervision Individual Accreditation, Faculty member of the Coaching Supervision Academy CSA UK
Founder of the **Climate Coaching Alliance FR**, **exmember of the Global Coordination Pod**

Key attributes:

High level of energy and client commitment, systemic cross-functional approach, pragmatic and solution-oriented, emotional & relational intelligence, ethical conduct, firm belief in human potential, seasoned with warmth, generosity and a sense of humour.
Andra works in **English and French** face to face or remotely.